Van Nuys Airport
Organization Chart

VNY Airport Manager III

Airport Operations

Office of the Airport Manager

- Airport Police
- Construction & Maintenance
- Noise Management
- Public & Community Relations

Total number of positions = 57
## Statement of Revenues & Expenditures

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td>$ 16.1</td>
<td>$ 14.9</td>
<td>$ 15.2</td>
<td>$ 15.5</td>
<td>$ 14.9</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>$(19.2)</td>
<td>$(19.2)</td>
<td>$(15.6)</td>
<td>$(11.5)</td>
<td>$(13.7)</td>
</tr>
<tr>
<td><strong>Operating Revenue</strong></td>
<td>$(3.1 )</td>
<td>$(4.3 )</td>
<td>$(0.4 )</td>
<td>$(4.0 )</td>
<td>$(1.2 )</td>
</tr>
<tr>
<td><strong>Depreciation &amp; Amortization</strong></td>
<td>$(2.5)</td>
<td>$(2.7)</td>
<td>$(2.2)</td>
<td>$(3.1)</td>
<td>$(3.2)</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>$(5.6)</td>
<td>$(7.0)</td>
<td>$(2.6)</td>
<td>$(0.9)</td>
<td>$(2.0)</td>
</tr>
</tbody>
</table>

* Dollars in millions  
** FY12 Preliminary estimate, dollars in millions
## Airport Operations

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>Operations</th>
<th>%Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>*310,206</td>
<td>-8.6%</td>
</tr>
<tr>
<td>2010</td>
<td>339,407</td>
<td>-10.9%</td>
</tr>
<tr>
<td>2009</td>
<td>380,952</td>
<td>-5.6%</td>
</tr>
<tr>
<td>2008</td>
<td>403,727</td>
<td>+6.0%</td>
</tr>
<tr>
<td>2007</td>
<td>380,794</td>
<td>N/A</td>
</tr>
</tbody>
</table>

*Reporting format changed in May 2011*
## Fuel Delivery Activity

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>Gallons</th>
<th>%Change</th>
<th>VNY Fuel Fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>17,699,764</td>
<td>+1.7%</td>
<td>$1,946,974</td>
</tr>
<tr>
<td>2010</td>
<td>17,400,290</td>
<td>+6.7%</td>
<td>$1,914,032</td>
</tr>
<tr>
<td>2009*</td>
<td>16,309,562</td>
<td>-17.3%</td>
<td>$1,386,831</td>
</tr>
<tr>
<td>2008</td>
<td>19,730,238</td>
<td>-17.1%</td>
<td>$591,907</td>
</tr>
<tr>
<td>2007</td>
<td>23,794,777</td>
<td>N/A</td>
<td>$713,843</td>
</tr>
</tbody>
</table>

*Fuel fee increased in May 2009 from 3 to 11 cents per gallon*
VNY Public & Community Relations

• Community Relations
• Media Relations
• Emergency Response
• Event Planning

• Educational Outreach
• Government Affairs
• Industry Events
• Special Events

Awards

- 2012 Community Award of Excellence
  Greater San Fernando Valley Chamber
- 2011 Champion of Education
  Economic Alliance
  Daily News
Community & Educational Outreach

- Citizen Advisory Council (CAC)
- Friends of Van Nuys Airport
- Noise Outreach
- Partnerships
- Publications
- Speakers Bureau
- Team LAWA

- Adopt-A-School
- Career Fairs
- ACE Academy
- Aviation Career Day
- Groundhog Job Shadow Day
- VNY Tour Program
- Young Achievers/Teacher Mini-Grant
Media Relations/Emergency Response

- Phone calls/requests for interviews
- Requests to film/photograph on the airport
- Media advisories and news releases
- Emergency response coordination
Aviation Industry Events

- Aircraft Owners and Pilots Association (AOPA)
- National Business Aviation Association (NBAA)
- Southern California Aviation Association (SCAA)